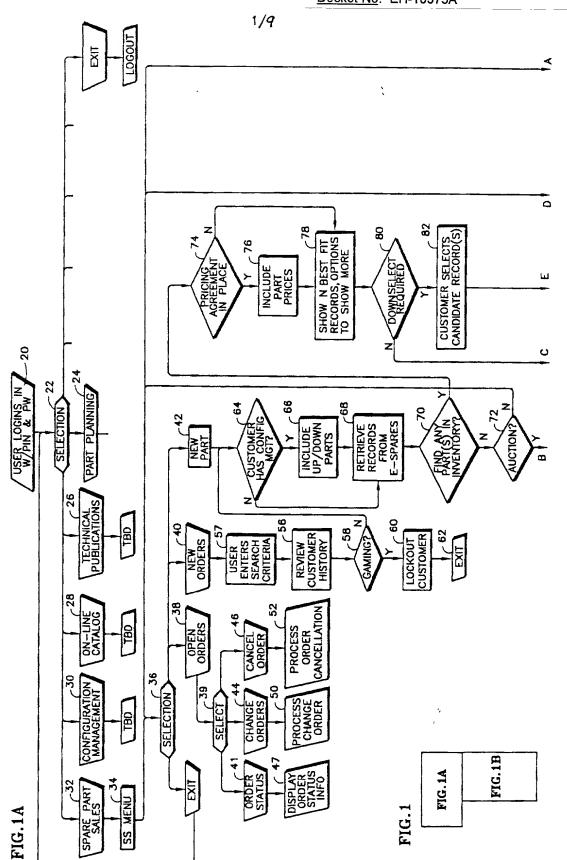
Marketing and Purchasing Components

And Services

Inventors: Andrew N. Brodersen, Jr. and

Wendy L. Crate Docket No. EH-10375A

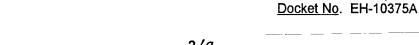


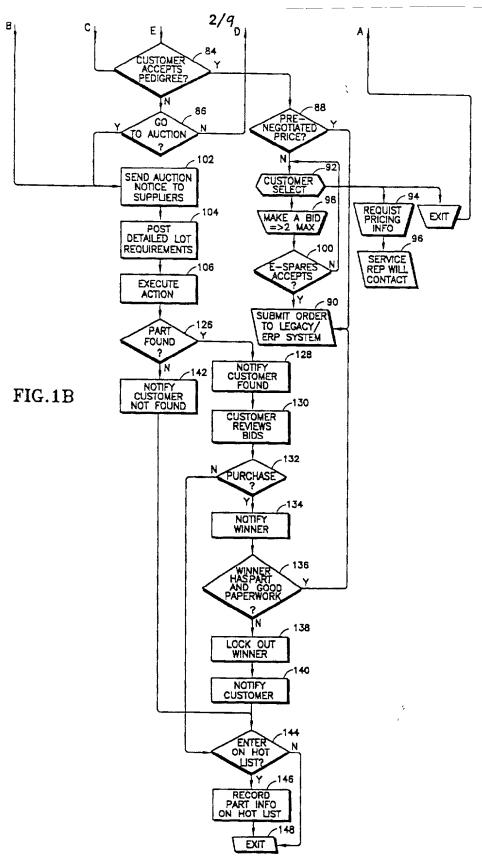
Marketing and Purchasing Components

And Services

Inventors: Andrew N. Brodersen, Jr. and

Wendy L. Crate





Marketing and Purchasing Components

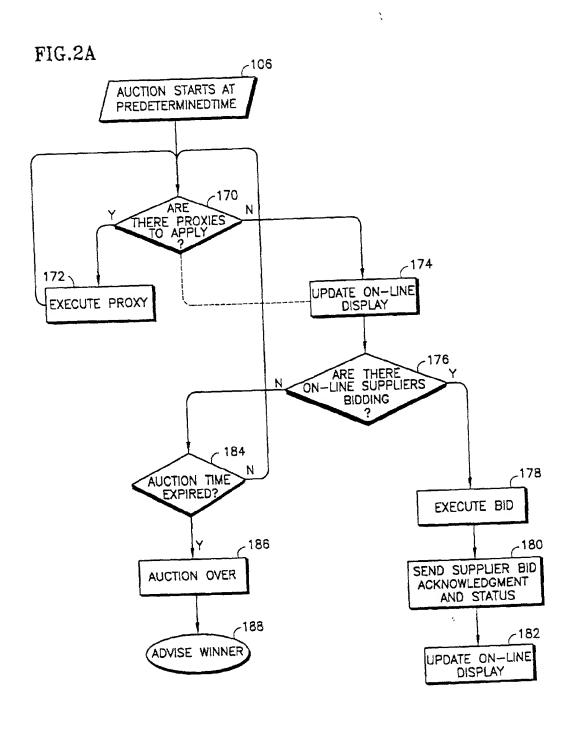
And Services

Inventors: Andrew N. Brodersen, Jr. and

Wendy L. Crate

Docket No. EH-10375A

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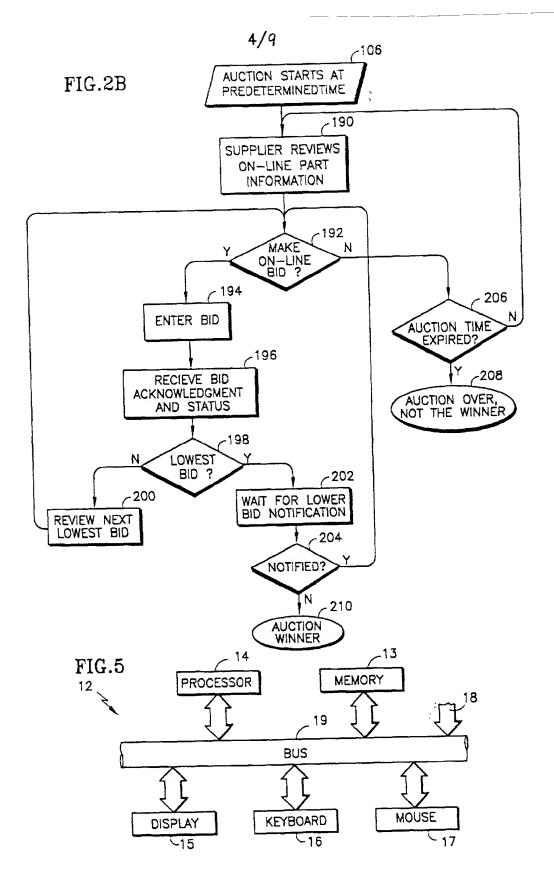
Marketing and Purchasing Components

And Services

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Wendy L. Crate

Docket No. EH-10375A



Title: Marketing and Purchasing Components **And Services** Andrew N. Brodersen, Jr. and Inventors:

Wendy L. Crate Docket No. EH-10375A

5/9 SUPPLIERS ARE DESIGNATED BY ID & PASSWORD
 RECEIVE REQUESTS AND RESPOND WITHIN PRESET TIME LIMITS
 SUPPLIER RESPONDS WITH CURRENT OFFER
 SUPPLIER IS ABLE TO VIEW COMPETITIVE BIDS
 OF NEXT LOWEST SUPPLIER ADJUSTMENT TO BID CAN BE MADE WITHIN TIME • DELIVERY MADE WITHIN TERMS OF AGREEMENT AS ACCEPTED BY CUSTOMER
• BAR CODE AND SHIPPING LABELS GENERATED TO SUPPLIER WITH P&W LABELING FOR DIRECT SHIPMENT TO CUSTOMER CHECK BOX FOR REQUIREMENTS/TERMS

• AN AREA WILL BE INCLUDED TO DESIGNATE
SPECIAL INSTRUCTIONS/REQUIREMENTS FOR
CUSTOMER TO FILL IN CUSTOMER IS NOTIFIED OF RESULTS
 PAPERWORK IS FORWARDED TO CUSTOMER ALL REQUEST FORMS WILL HAVE GENERIC LOWEST PRICE SUPPLIER NOTIFIED OF UPON ACCEPTANCE ACCEPTANCE LIMITS 2 2 • PART #/ PART NAME/ALTERNATE • QTY REQUIRED • SUPPLIERS REVIEW REQUEST
• SUBMITS QUOTE FOR PART & REQUIREMENTS
• SUPPLIER REVIEWS STATUS REQUOTES IF NECESSARY •BID ACCEPTANCE
•PAPERWORK ACCEPTANCE
•DELIVERY TERMS
•LABELS GENERATED AND BAR
CODE FOR SHIPMENT TO
CUSTOMER MAIL POTENTIAL SUPPLIERS CUSTOMER ACCEPTS/REJECTS •CUSTOMER IS NOTIFIED OF LOWEST BID •PAPERWORK IS FORWARDED TO CUSTOMER DELIVERY TERMS
 CONDITION REQUIREMENTS SPECIAL INSTRUCTIONS 156 166 152 150 SYSTEM SUBMITS
REQUEST TO SUPPLIERS
FOR BID/REVERSE REQUEST WITH REQUIREMENTS CUSTOMER SUBMITS SUPPLIER RECEIVES PO & DELIVERY SYSTEM RESPONSE AUĆTION ENTRY REVERSE AUCTION RESULTS DELIVERY

Title: Marketing and Purchasing Components
And Services
Inventors: Andrew N. Brodersen, Jr. and
Wendy L. Crate

Docket No. EH-10375A

AeroOffer	Reque	stor			
	FAQ Glossary About	Contact Terms and	1 Cenditions	Privacy Policy	Logout
Welcome		Create Reques	t		
Create Request	Please select the Business Unit you wou	I like to associate your request w	with The Model w	ill be determined by the	Business Unit
Bulk Request Upload	you choose Business Unit:				
Create New Request	Request Priority:	Select A Bu		.t <u>V</u> .	
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	1st Alternate Part:	<u> </u>	<del></del>		<u> </u>
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	4th Alternate Part:	<u> </u>			
	5th Alternate Part:	<u> </u>			
	Maximum Acceptable Offer:	<u></u>	<del></del>		
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					<b>₹</b> ]
	Documentation Fax Number format should be 123-456-7890		<del></del>	•	
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		Add New	v.Request	<b>3</b>	
	Note: Fields marked with a blue background:	re required			

FIG 4A

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Marketing and Purchasing Components

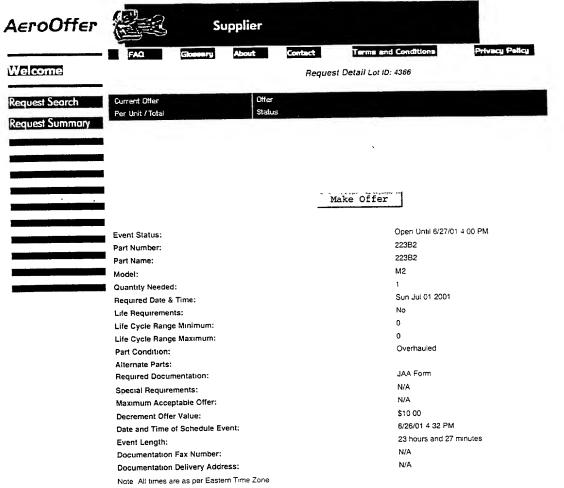
**And Services** 

Inventors:

E: Andrew N. Brodersen, Jr. and

Wendy L. Crate

Docket No. EH-10375A



Make Alternate Offer

Fig. 4B

Marketing and Purchasing Components

And Services

Inventors: Andre

Andrew N. Brodersen, Jr. and

Wendy L. Crate

Docket No. EH-10375A

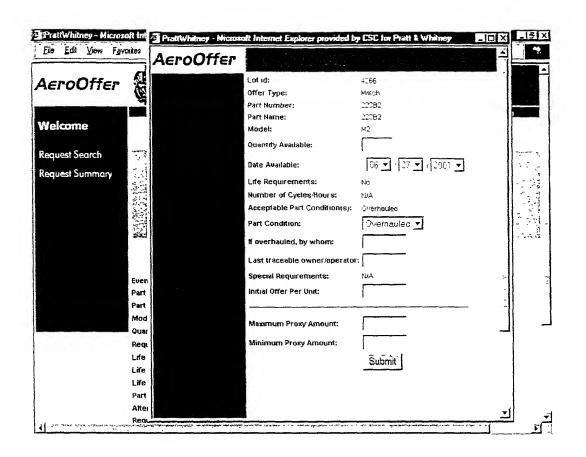


Fig. 4 C 819

Marketing and Purchasing Components

And Services

Inventors: Andrew N. Brodersen, Jr. and Wendy L. Crate

Docket No. EH-10375A

	FAO Glossery	Supplie	Contact	Terms and Conditions	Privacy Policy		
ome		Make Alternate Offer					
st Search							
f Summary	This Offer does not meet the request requirements and may not be considered.						
	guest ID:	4	366				
Pa	rt Number:	Γ		`			
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Mc	odel;	ſ					
QL	antity:	ĺ		<del></del>			
Da	ite Available:	[	06 ▼ , 27	▼ , 2001 <b>▼</b>			
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	imber of Cycles/Hours:	ŗ	·				
	irt Condition:			Removed Repairable			
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Fig 4D 9/9